

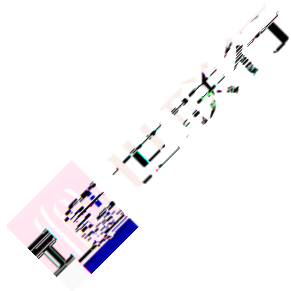
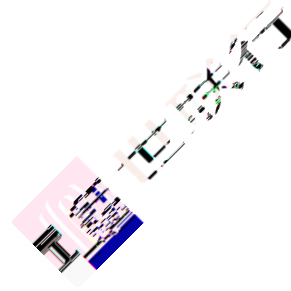
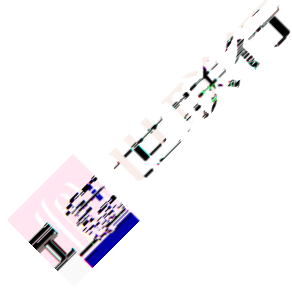
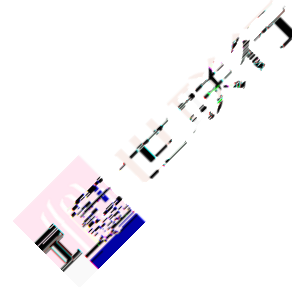
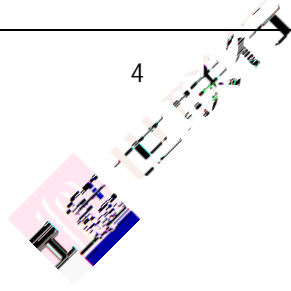
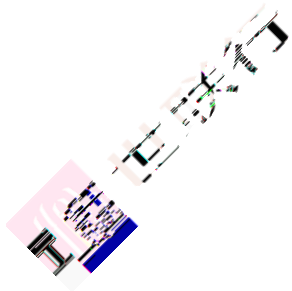


2016 11

4

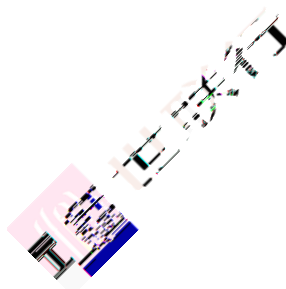
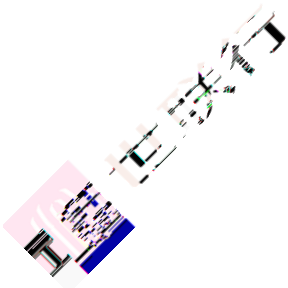
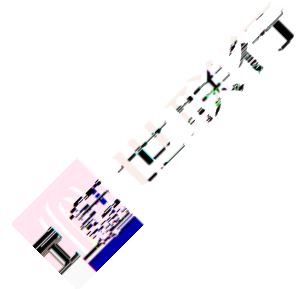
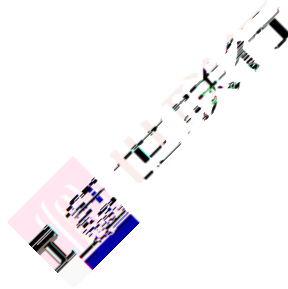
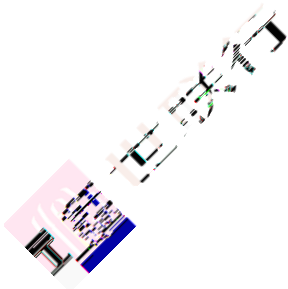
27.26

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11 9 "



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2018

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2018

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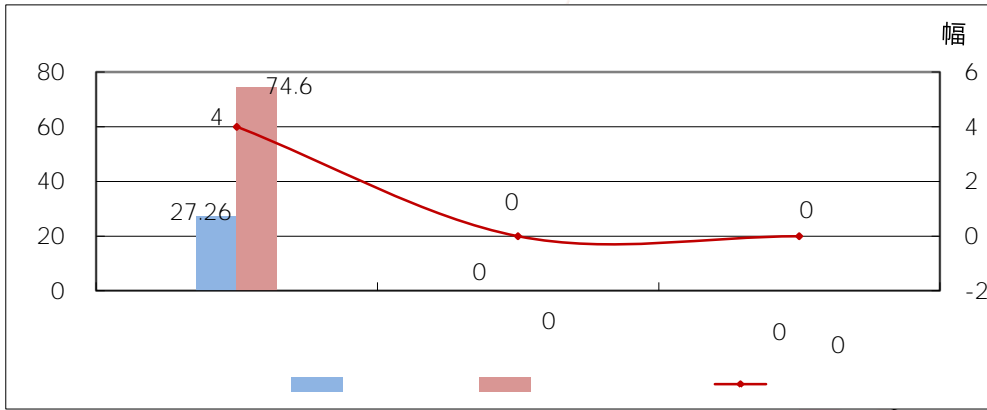


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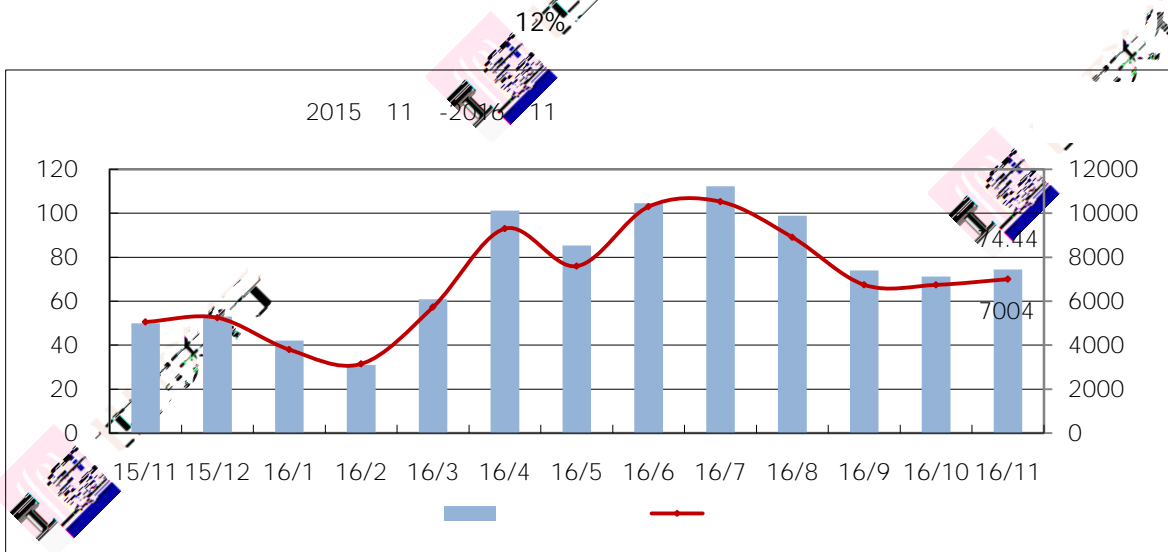
2016 11







3  
3.2



2016 11  
38.5%

74.44

4.5%

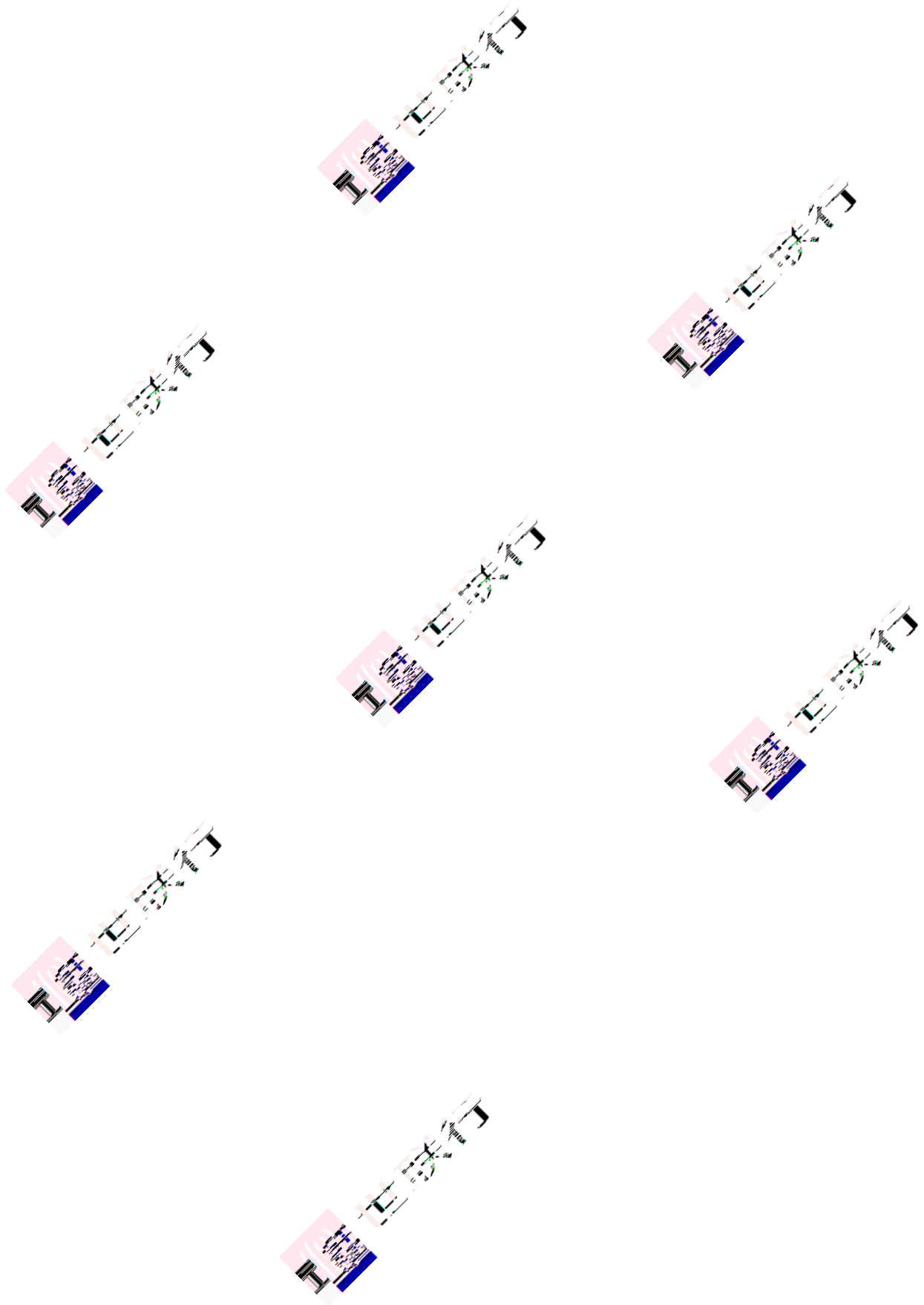
7004  
48.9%

3.8%

9-10

12



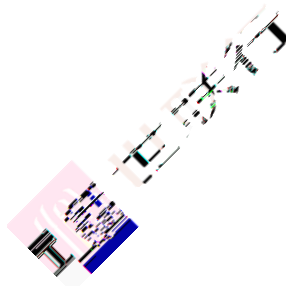
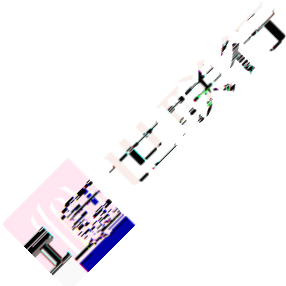
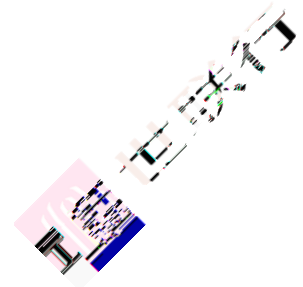
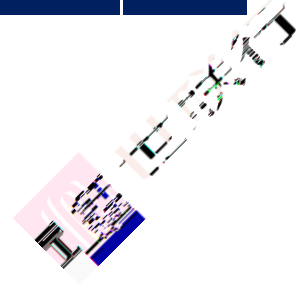
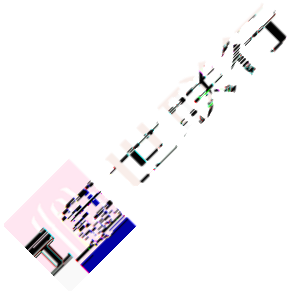


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1 2016 11

TOP10

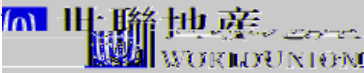


# 2012年世联

项目组成员：丁波峻、陈晓丽、

沈妍、郑玮、余文煜

日期：2013年4月15日



这是一个非典型性联合代理项目，

● 2011年世联御龙湾成功立势，取得99%的骄人成绩！

我们总结总结这一年的经验，

整理成一本白皮书，供大家借鉴参考。

御龙湾项目

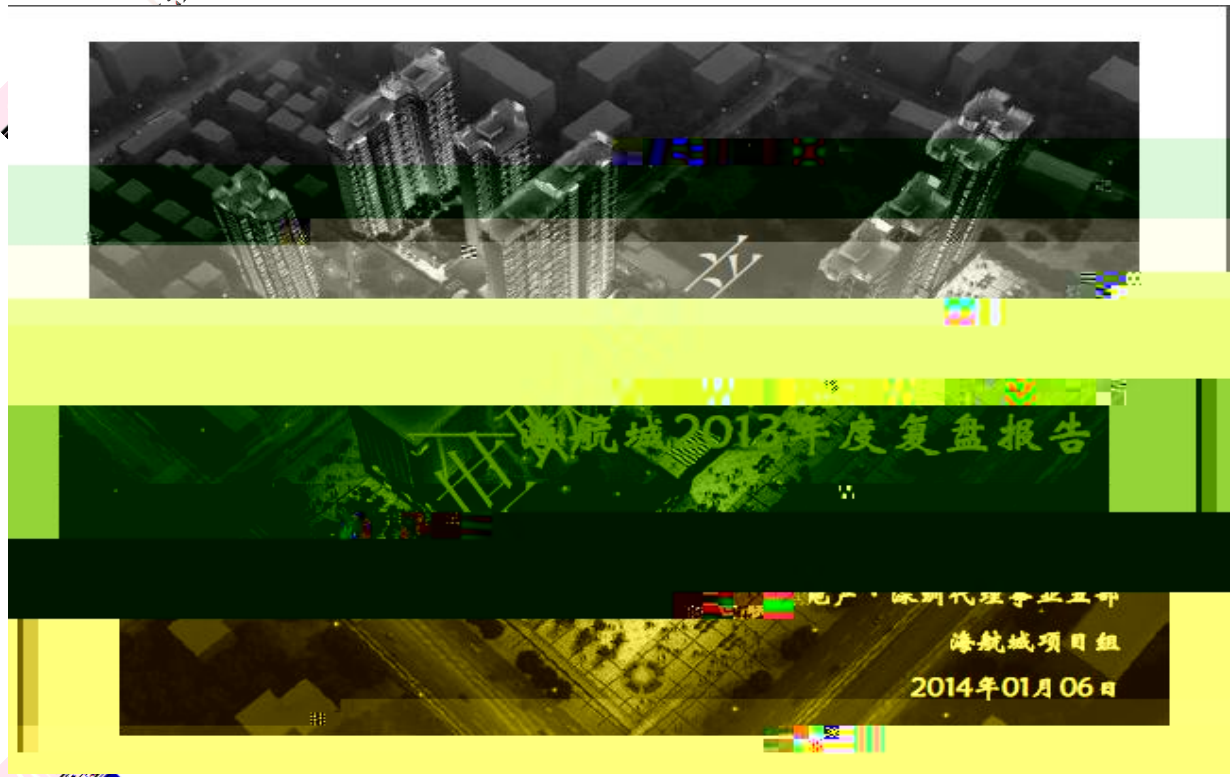
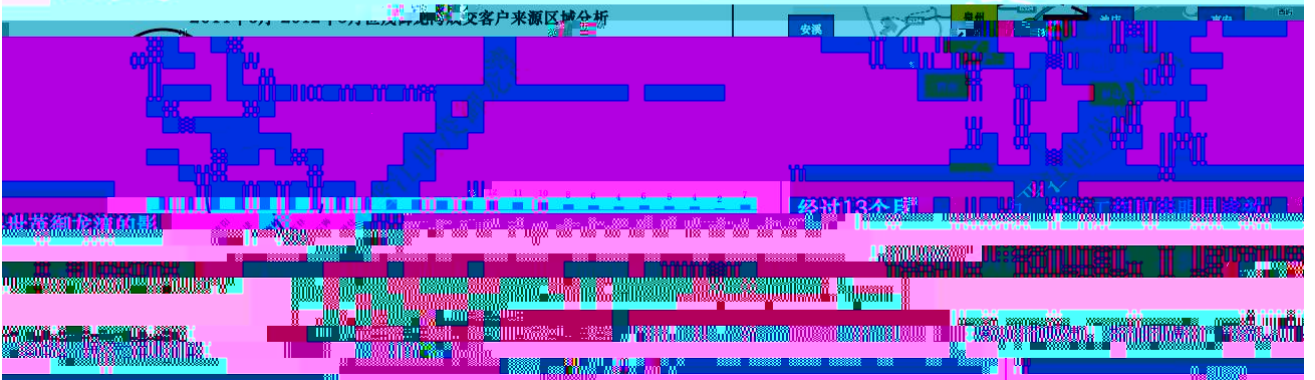
御龙湾项目

(数据截止日期：2013.04.15)



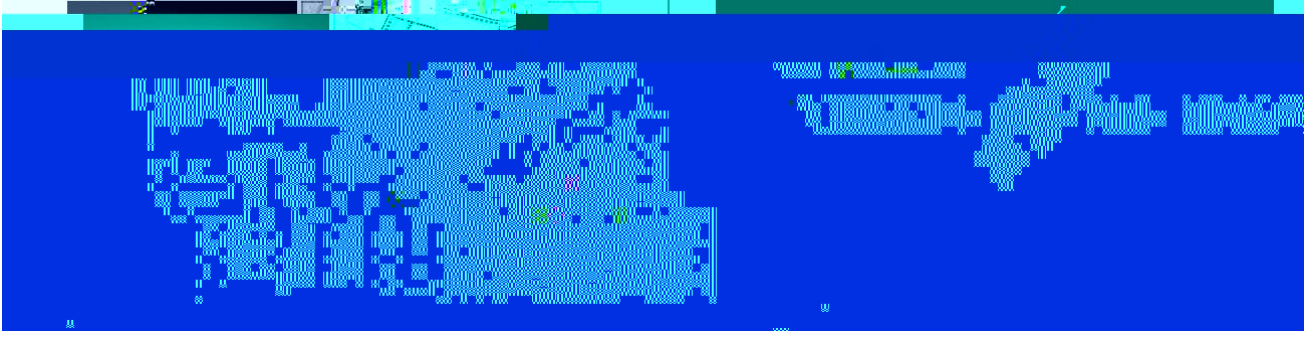
影响力

12年，世联地产成为福建销冠



**项目界定** | 地处老铁板块、60万平地铁综合体

2013年总货量为一期A区，总计399套，首批可售单位为356套，涵盖二至五房





目标解析

做出品牌的声音，营销亮点

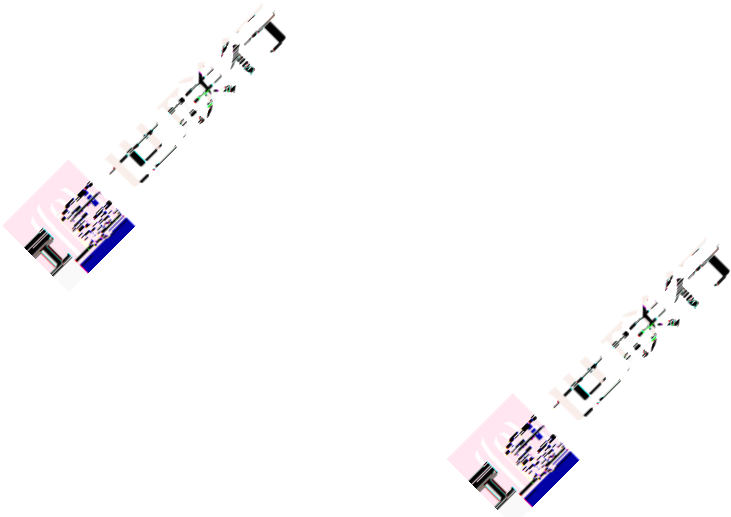
业绩分享

抱歉！卖的太快，两小时劲销九成





1993  
2009 8 28



2007

